

Maryam Tabarestani

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Summary

- Project Manager effective in leading and directing all aspects of economic research projects from inception to completion.
- Personable director of economic research group successful at building strong professional relationships, possessing excellent communication, organizational, and analytical capabilities.
- More than eight years of progressive management experience and repeated success in developing project initiatives, directing project plans, and achieving predetermined objectives.
- Experience with devising innovative solutions and adopting the most recent technology to enhance staff and operation productivities.

Highlights

Hard working

Employee retention

Patient

Productivity improvement

Natural leader

Quality assurance and control

Gifted and talented in visual art

Microsoft Office Suite expert

Skilled in relationship building

Report expert

Accomplishments

- **Recipient of the First Place Employee Award in the Ministry Cooperatives of Iran in 1995.**
- **Recipient of the National Second Highest Place Economic Research for Cooperative Firms**

Education

- **Doctor of Philosophy Degree in Agricultural Economics with specialized concentration in Marketing, Louisiana State University (LSU), Baton Rouge, Louisiana, 2013.**
*The dissertation subject: **The Effects of U.S. Shrimp Imports on the Gulf of Mexico Dockside Price: A Source Differentiated Mixed Demand Model.***
- **Master's Degree in Economic Development and Planning, Al-Zahra University, Tehran, Iran, 1997.**
*The thesis subject: **Economic Analysis and Efficiency Estimation in Iranian Cooperative Firms.***
- **Bachelor's Degree in Economics, Shiraz (Pahlavi) University, Shiraz, Iran, 1993.**

Experience

- **Researches**

Spring and Summer 2014: Conducted a survey and submitted a paper to the Gulf States Marine Fisheries Commission, *A Survey of Recreational Shrimpers in the Northern U.S. Gulf of Mexico*, as part of my job

Summer 2010 to 2013: The U.S. Shrimp Demand Analysis

- ✓ U.S. Shrimp Demand Market Analysis: A Source Differentiated Mixed Demand Model, applying Monthly Data from 1994-2010

- ✓ U.S. Shrimp Demand Market Analysis: A Source Differentiated Mixed Demand Model, applying Quarterly Data from 1995(1)-2010(1)
- ✓ The U.S. Shrimp Demand Market Analysis: A Product Differentiated Mixed Rotterdam Demand System

Spring 2010: Louisiana Shrimp and the Southeast United States, Country Notebook Project, as part of the requirements for MKT 7150, Global Marketing Issue/Strategy

Spring 2009: Submitted paper to Piccadilly administration, *Piccadilly Cafeteria Market Research for Take-out*, as part of the requirements for MKT 7130, Marketing Research

Spring 2009: Unpublished paper, *Corn Price Determination Factors*

Spring 2008: Unpublished paper, *Farmers' Perception and Allocation of Decoupling Payments*

- **Partial Teaching in Louisianan State University**

Fall 2012: *Advanced Topic in Agricultural Economics*

Assisting with the professor and giving lecture

Spring 2011: *Agricultural Commodity/Food Production Market*

Assisting with the professor

- **Teaching in Azad University, Tehran, Iran**

August 1998 to April 2003

- ✓ Taught courses in “International Trade” and “Money and Banking.”
- ✓ Developed and implemented engaging and effective lessons in both “International Trade” and “Money and Banking” subjects for a culturally and socio-economically heterogeneous group of college students.
- ✓ Designed and implemented an interactive teaching method applying technology (computer) and hands-on activities to foster students’ learning abilities.
- ✓ Worked collaboratively with other instructors and professors to create effective syllabi and exams that met the learning needs and various ability-levels of college students.

- **Director of economic research group in the Ministry of Cooperatives, Tehran, Iran.**

April 1996 to April 2003

- ✓ Completed the proposal and developed slideshows and other forms of media to present the project agenda to top officials.
- ✓ Defined project deliverables and monitored the status of tasks.
- ✓ Drafted action plans, placed in leadership roles in meetings with group executives and cross-functional teams in Tehran (leadership center) as well as in all provinces (operating groups).
- ✓ Designed a software program to interpolate and analyze collected data to provide final results.
- ✓ Managed a project budget of 30 million toman (almost equal to \$40,000 at that time).
- ✓ Monitored costs, timescales and resources used to complete the research on time with minimal cost.
- ✓ Accomplished and delegated to provide all provinces with final research reports.
- ✓ Produced the national research report; created slideshows to present accomplished results to the top officials and cooperative firms’ management teams.

- ✓ Assumed Leadership role in a series of motivational training seminars for all employees of the ministry (from top officials to streamline staff).

- **Economic research expert in the Ministry of Cooperatives, Tehran, Iran.**

- **August 1993 to April 1996**

- ✓ Completed the proposal and developed slideshows and other forms of media to present the project agenda to top officials.
- ✓ Designed a software program to insert and analyze collected data to provide final results.
- ✓ Drafted and presented action plans and led meetings with group executives and cross-functional teams in Tehran (leadership center) and in all provinces (operating groups).
- ✓ Managed and delegated provisional dispersion official research reports for all provinces.
- ✓ Produced the national research report; created slideshows to present accomplished results to top officials and cooperative firms' management teams.

Additional information

- **Professional Certifications:**

- ✓ Three English language art certificates from Catholic Charities of the Diocese of Baton Rouge (2005 and 2006).
- ✓ Seminar on "Concepts and Values of Productivity," Sponsored by Asian Productivity Organization, 1998.

- **Publications (in Farsi):**

- ✓ "A Survey of Recreational Shrimpers in the Northern U.S. Gulf of Mexico (2014)."
- ✓ "Using SAS Software to Determine the Mixed Rotterdam Demand Model Parameters and Test Statistical References (2013)."
- ✓ "Trend Development Analysis for 40 Countries during 1995-2000."
- ✓ "Estimating the Share of Women Cooperative Firms in Gross National Income, National Employment, and National Investment (2000)." Iran, (in Farsi).
- ✓ "Estimating the Share of Consumer Cooperatives in Gross National Income and National Employment (1999)" (in Farsi)
- ✓ "Determining Indices for Productivity Estimations in Cooperative Firms in Iran." Based on Basic Productivity Indices (1998).
- ✓ "Determining a Model for Measuring the Productivity in Cooperative Firms in Iran," Based on Economic Models (1998).
- ✓ "Measuring (Estimating) Cooperative Firms' Productivity (1997)."
- ✓ "Estimating the Share of Consumer Cooperatives in Gross National Income and National Employment (1997)," (in Farsi)
- ✓ "Analyzing of Free Trade Zones Activities in Iran (1995)."

- **Conference Presentations:**

- ✓ South Central SAS User and Guide (SCSUG) (2013), “Using SAS Software to Determine the Mixed Rotterdam Demand Model Parameters and Test Statistical References.”
- ✓ Agricultural & Applied Economics Association (AAEA) (2013), “The U.S. Shrimp Demand Market Analysis: A Product Differentiated Mixed Rotterdam Demand System.”
- ✓ North American Association of Fisheries Economists (NAAFE) (2013), “U.S. Shrimp Demand Market Analysis: A Source Differentiated Mixed Demand Model.”
- ✓ Center for Natural Resource Economics & Policy (CNREP) (2013), “A Source Differentiated Mixed Demand Model for Shrimp: An Analysis of the Influence of U.S. Imports by Source on the Gulf of Mexico Dockside Price.”
- ✓ The Sixth International Cooperative Alliance (ICA) - *Asia and Pacific* Conference (2001), “Estimating the Share of Women Cooperative Firms in Gross National Income, National Employment, and National Investment.” Tehran, Iran, (in Farsi).
- ✓ Iranian Cooperative Organization Annual Meeting (2000), “Estimating the Share of Consumer Cooperatives in Gross National Income and National Employment,” (in Farsi).
- ✓ Iranian Cooperative Organization Annual Meeting (1997), “The Determinants of Productivity of Consumer Cooperative Firms,” (in Farsi).

- **Honors and Awards:**

- ✓ South East SAS Users Group (SESUG) Junior Professional Grant, 2014.
- ✓ South Central SAS Users Group (SCSUG) Junior Professional Award, 2013.
- ✓ Recognition as the first rank student in the Department of Economics, Shiraz (Pahlavi) University, Iran.
- ✓ Recognition as the First Place Employee in the Ministry Cooperatives of Iran.
- ✓ Recognition as the National Second Highest Place Researcher of 2000 in the Ministry of Cooperatives in Iran.

- **References:**

- ✓ Gail L. Cramer, Ph.D., Department Head, Agricultural Economics and Agribusiness Department, Louisiana State University A&M College & AgCenter.
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